

Environ Retail Master & Hormonal Skin Care Workshop

Monday, October 5

9:30 am: **Check In**

10:00 am: **Retail Master Class**

An exclusive and interactive in-depth dive into creating the perfect Environ regimen for the signs of the most common and frustrating skin conditions you face in your practice.

By the end of this session, you will be able to:

- Identify the 5 major skin concerns
- Recognize Environ's point of view on life and skin
- Confidently recommend the perfect Environ regimen based on your knowledge of the retail products

1:00 pm: **Lunch Break**

2:00 pm: **Hormonal Skin Care**

Hormonal changes, experienced through life, are often reflected in the skin's appearance. The appearance of skin contributes significantly to the self-confidence of women of all ages. The symptoms and effects of hormonal changes on the skin are different in everyone and are as individual as a person's own genetics. Environ has gathered insights, from consumer studies, in order to make a meaningful contribution toward supporting women in their well-being and promoting age-inclusive beauty.

PROBLEMATIC SKIN:

Beyond its physiological manifestations, problematic skin can cause substantial psychological distress. In this context, the role of skincare professionals becomes indispensable as we can provide both scientifically sound interventions and support to lessen the toll of visible blemishes on our clients. Have a deeper understanding of what problematic skin is, how it is classified and what solutions and recommendations can make positive improvements.

PREGNANCY:

With pregnancy comes many changes to hormones, which affect skin's well-being and appearance. Pregnant women are often unsure which treatments are available to them. This guide can aid you in answering two questions that Environ keeps top of mind:

- How does pregnancy impact the skin?
- What can safely be recommended to our pregnant clients?

MENOPAUSE:

With the hormonal changes that come with pre-, peri- & post-menopause, women will experience many physical changes. Since menopause is inevitable for all women, it's important to understand its effects more significantly. Learn the impact menopause has on the skin and what solutions and recommendations will be most effective and why.

4:30 pm: **Workshop Adjourns**

Happy Hour at Rooftop at Envio - After the training, stick around for a fun and relaxed happy hour where you can mingle with other skincare enthusiasts and enjoy some light refreshments.



Suzanne



Ginny

Come Meet the New England Team!

The New England DermaConcepts team; Suzanne Sullivan, and Ginny Miller, provide over 50 years combined experience in the Beauty & Wellness industry. They are experienced, licensed practitioners able to assist in all aspects of business needs. Their shared experiences and skills include: service provider, spa & medspa director, educational director, general practice management, business development, business ownership, retail sales management, regional sales and national training content developer. This Regional Team is dedicated to the success and future of DermaConcepts' clients in New England.

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